## COVID-19 Impact Scenarios - Working Copy - FOR DISCUSSION ONLY - 12.31.20

**Actual Revenues** 

Revenue Source	FY-2021 Estimates Adopted Revenue Projection	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	YTD Total	% Rec'd	Projected Meet Budget (Y/N)	Projected Revenue
Transfer Tax	\$605,000.00	\$59,605.50	\$95,103.41	\$46,965.00	\$85,537.50	\$147,509.24	\$0.00	\$248,377.50	\$182,999.25	\$92,400.00	\$958,497.40	158%	Y	\$1,058,750.00
Accommodations Tax	\$475,000.00	\$25,903.92	\$16,491.75	\$3,734.07	\$1,757.88	\$18,280.81	\$4,401.70	\$357,853.56	\$9,882.75	\$7,694.00	\$446,000.44	94%	Close	\$460,750.00
Rental Licenses	\$103,500.00	\$31,936.00	\$12,220.00	\$15,707.00	\$1,497.00	\$590.00	\$633.00	\$0.00	\$175.00	\$153.00	\$62,911.00	61%	Ν	\$87,975.00
Commercial Business Licenses	\$227,500.00	\$12,585.00	\$24,532.00	\$18,838.00	\$3,328.00	\$1,909.00	\$2,565.00	\$3,764.00	\$1,745.00	\$2,182.00	\$71,448.00	31%	Ν	\$216,125.00
Seasonal Parking Permits	\$320,000.00	\$10,050.00	\$135,190.00	\$120,875.00	\$10,805.00	\$1,125.00	\$0.00	\$0.00	\$0.00	\$0.00	\$278,045.00	87%	N	\$278,045.00
Daily Parking Permits	\$435,000.00	\$441.20	\$75.00	\$16,176.30	\$116,829.40	\$148,187.09	\$115,568.25	\$50,982.60	\$3,499.45	\$1,411.00	\$453,170.29	104%	Y	\$453,170.29
Parking Meters	\$440,000.00	\$74.00	\$783.66	\$29,795.43	\$84,715.33	\$53,720.64	\$61,029.87	\$20,758.91	\$370.60	\$0.00	\$251,248.44	57%	Ν	\$251,248.44
Building Permits	\$330,000.00	\$10,970.01	\$41,353.09	\$13,624.05	\$7,095.84	\$4,370.34	\$11,750.29	\$27,313.10	\$8,307.13	\$33,145.00	\$157,928.85	48%	Ν	\$247,500.00
Beach Fire Permits	\$21,500.00	\$0.00	\$130.00	\$8,150.00	\$10,270.00	\$9,350.00	\$4,980.00	\$1,400.00	\$2,590.00	-\$820.00	\$36,050.00	168%	Y	\$36,050.00
Dog Licenses	\$20,000.00	\$0.00	\$1,430.00	\$5 <i>,</i> 985.00	\$2,110.00	\$3,425.00	\$3,605.00	\$845.00	\$450.00	\$210.00	\$18,060.00	90%	Ν	\$18,060.00
Parking Tickets	\$250,000.00	\$875.00	\$1,605.00	\$17,294.94	\$23,474.72	\$22,257.62	\$2,052.20	\$12,468.85	\$2,394.50	\$1,697.00	\$84,119.83	34%	Ν	\$87,500.00
	\$3,227,500.00	\$152,440.63	\$328,913.91	\$297,144.79	\$347,420.67	\$410,724.74	\$206,585.31	\$723,763.52	\$212,413.68	\$138,072.00	\$2,817,479.25	87%		\$3,195,173.73
						5	5 Year Average							
Revenue Source		APR 5-Year Ave.												
T		A NO TEU AVE.	MAY 5-Year Ave.	JUN 5-Year Ave.	JUL 5-Year Ave.	AUG 5-Year Ave.	SEPT 5-Year Ave.	OCT 5-Year Ave.	NOV 5-Year Ave.	DEC 5-Year Ave.	YTD Total	% Rec'd		
Transfer Tax	\$ 699,834.07	\$43,186.47	MAY 5-Year Ave. \$55,187.57	JUN 5-Year Ave. \$83,538.83	JUL 5-Year Ave. \$59,417.53	AUG 5-Year Ave. \$52,033.11	SEPT 5-Year Ave. \$81,423.97	OCT 5-Year Ave. \$62,791.03	NOV 5-Year Ave. \$64,290.42	DEC 5-Year Ave. \$65,278.70	<b>YTD Total</b> \$567,147.63	% Rec'd 81%		
Accommodations Tax	\$													
	. ,	\$43,186.47	\$55,187.57	\$83,538.83	\$59,417.53	\$52,033.11	\$81,423.97	\$62,791.03	\$64,290.42	\$65,278.70	\$567,147.63	81%		
Accommodations Tax	\$ 487,257.92	\$43,186.47 \$21,961.62	\$55,187.57 \$3,852.79	\$83,538.83 \$1,245.89	\$59,417.53 \$2,972.71	\$52,033.11 \$7,242.49	\$81,423.97 \$11,960.51	\$62,791.03 \$364,059.18	\$64,290.42 \$41,043.98	\$65,278.70 \$10,510.50	\$567,147.63 \$464,849.67	81% 95%		
Accommodations Tax Rental Licenses	\$ 487,257.92 \$ 100,396.38	\$43,186.47 \$21,961.62 \$23,704.20	\$55,187.57 \$3,852.79 \$16,119.00	\$83,538.83 \$1,245.89 \$6,779.16	\$59,417.53 \$2,972.71 \$1,847.40	\$52,033.11 \$7,242.49 \$522.80	\$81,423.97 \$11,960.51 \$49.60	\$62,791.03 \$364,059.18 \$241.20	\$64,290.42 \$41,043.98 \$37.20	\$65,278.70 \$10,510.50 \$30.60	\$567,147.63 \$464,849.67 \$49,331.16	81% 95% 49%		
Accommodations Tax Rental Licenses Commercial Business Licenses	\$ 487,257.92 \$ 100,396.38 \$ 219,769.51	\$43,186.47 \$21,961.62 \$23,704.20 \$23,269.60	\$55,187.57 \$3,852.79 \$16,119.00 \$14,855.20	\$83,538.83 \$1,245.89 \$6,779.16 \$6,059.80	\$59,417.53 \$2,972.71 \$1,847.40 \$3,037.64	\$52,033.11 \$7,242.49 \$522.80 \$2,322.20	\$81,423.97 \$11,960.51 \$49.60 \$1,317.40	\$62,791.03 \$364,059.18 \$241.20 \$3,048.20	\$64,290.42 \$41,043.98 \$37.20 \$1,996.00	\$65,278.70 \$10,510.50 \$30.60 \$1,319.80	\$567,147.63 \$464,849.67 \$49,331.16 \$57,225.84	81% 95% 49% 26%		
Accommodations Tax Rental Licenses Commercial Business Licenses Seasonal Parking Permits	\$ 487,257.92 \$ 100,396.38 \$ 219,769.51 \$ 286,694.95	\$43,186.47 \$21,961.62 \$23,704.20 \$23,269.60 \$33,300.65	\$55,187.57 \$3,852.79 \$16,119.00 \$14,855.20 \$207,269.80	\$83,538.83 \$1,245.89 \$6,779.16 \$6,059.80 \$33,831.00	\$59,417.53 \$2,972.71 \$1,847.40 \$3,037.64 \$8,313.00	\$52,033.11 \$7,242.49 \$522.80 \$2,322.20 \$546.50	\$81,423.97 \$11,960.51 \$49.60 \$1,317.40 \$54.00	\$62,791.03 \$364,059.18 \$241.20 \$3,048.20 \$0.00	\$64,290.42 \$41,043.98 \$37.20 \$1,996.00 \$0.00	\$65,278.70 \$10,510.50 \$30.60 \$1,319.80 \$0.00	\$567,147.63 \$464,849.67 \$49,331.16 \$57,225.84 \$283,314.95	81% 95% 49% 26% 99%		
Accommodations Tax Rental Licenses Commercial Business Licenses Seasonal Parking Permits Daily Parking Permits	\$ 487,257.92 \$ 100,396.38 \$ 219,769.51 \$ 286,694.95 \$ 344,309.27	\$43,186.47 \$21,961.62 \$23,704.20 \$23,269.60 \$33,300.65 \$473.80	\$55,187.57 \$3,852.79 \$16,119.00 \$14,855.20 \$207,269.80 \$22,162.67	\$83,538.83 \$1,245.89 \$6,779.16 \$6,059.80 \$33,831.00 \$54,512.00	\$59,417.53 \$2,972.71 \$1,847.40 \$3,037.64 \$8,313.00 \$104,440.86	\$52,033.11 \$7,242.49 \$522.80 \$2,322.20 \$546.50 \$93,088.43	\$81,423.97 \$11,960.51 \$49.60 \$1,317.40 \$54.00 \$56,157.32	\$62,791.03 \$364,059.18 \$241.20 \$3,048.20 \$0.00 \$11,793.77	\$64,290.42 \$41,043.98 \$37.20 \$1,996.00 \$0.00 \$673.68	\$65,278.70 \$10,510.50 \$30.60 \$1,319.80 \$0.00 \$270.80	\$567,147.63 \$464,849.67 \$49,331.16 \$57,225.84 \$283,314.95 \$343,573.33	81% 95% 49% 26% 99% 100%		
Accommodations Tax Rental Licenses Commercial Business Licenses Seasonal Parking Permits Daily Parking Permits Parking Meters	\$ 487,257.92 \$ 100,396.38 \$ 219,769.51 \$ 286,694.95 \$ 344,309.27 \$ 238,824.56	\$43,186.47 \$21,961.62 \$23,704.20 \$23,269.60 \$33,300.65 \$473.80 \$414.82	\$55,187.57 \$3,852.79 \$16,119.00 \$14,855.20 \$207,269.80 \$22,162.67 \$13,037.46	\$83,538.83 \$1,245.89 \$6,779.16 \$6,059.80 \$33,831.00 \$54,512.00 \$34,694.77	\$59,417.53 \$2,972.71 \$1,847.40 \$3,037.64 \$8,313.00 \$104,440.86 \$62,335.79	\$52,033.11 \$7,242.49 \$522.80 \$2,322.20 \$546.50 \$93,088.43 \$73,604.25	\$81,423.97 \$11,960.51 \$49.60 \$1,317.40 \$54.00 \$56,157.32 \$38,177.96	\$62,791.03 \$364,059.18 \$241.20 \$3,048.20 \$0.00 \$11,793.77 \$11,531.08	\$64,290.42 \$41,043.98 \$37.20 \$1,996.00 \$0.00 \$673.68 \$807.82	\$65,278.70 \$10,510.50 \$30.60 \$1,319.80 \$0.00 \$270.80 \$4,050.33	\$567,147.63 \$464,849.67 \$49,331.16 \$57,225.84 \$283,314.95 \$343,573.33 \$238,654.28	81% 95% 49% 26% 99% 100% 100%		
Accommodations Tax Rental Licenses Commercial Business Licenses Seasonal Parking Permits Daily Parking Permits Parking Meters Building Permits	\$ 487,257.92 \$ 100,396.38 \$ 219,769.51 \$ 286,694.95 \$ 344,309.27 \$ 238,824.56 \$ 438,746.03	\$43,186.47 \$21,961.62 \$23,704.20 \$23,269.60 \$33,300.65 \$473.80 \$414.82 \$25,939.66	\$55,187.57 \$3,852.79 \$16,119.00 \$14,855.20 \$207,269.80 \$22,162.67 \$13,037.46 \$42,244.04	\$83,538.83 \$1,245.89 \$6,779.16 \$6,059.80 \$33,831.00 \$54,512.00 \$34,694.77 \$19,400.53	\$59,417.53 \$2,972.71 \$1,847.40 \$3,037.64 \$8,313.00 \$104,440.86 \$62,335.79 \$24,794.56	\$52,033.11 \$7,242.49 \$522.80 \$2,322.20 \$546.50 \$93,088.43 \$73,604.25 \$18,110.79	\$81,423.97 \$11,960.51 \$49.60 \$1,317.40 \$54.00 \$56,157.32 \$38,177.96 \$30,191.31	\$62,791.03 \$364,059.18 \$241.20 \$3,048.20 \$0.00 \$11,793.77 \$11,531.08 \$69,207.28	\$64,290.42 \$41,043.98 \$37.20 \$1,996.00 \$0.00 \$673.68 \$807.82 \$31,466.33	\$65,278.70 \$10,510.50 \$30.60 \$1,319.80 \$0.00 \$270.80 \$4,050.33 \$35,577.88	\$567,147.63 \$464,849.67 \$49,331.16 \$57,225.84 \$283,314.95 \$343,573.33 \$238,654.28 \$296,932.38	81% 95% 49% 26% 99% 100% 100% 68%		
Accommodations Tax Rental Licenses Commercial Business Licenses Seasonal Parking Permits Daily Parking Permits Parking Meters Building Permits Beach Fire Permits	\$ 487,257.92 \$ 100,396.38 \$ 219,769.51 \$ 286,694.95 \$ 344,309.27 \$ 238,824.56 \$ 438,746.03 \$ 16,308.74	\$43,186.47 \$21,961.62 \$23,704.20 \$23,269.60 \$33,300.65 \$473.80 \$414.82 \$25,939.66 \$727.00	\$55,187.57 \$3,852.79 \$16,119.00 \$14,855.20 \$207,269.80 \$22,162.67 \$13,037.46 \$42,244.04 \$1,290.00	\$83,538.83 \$1,245.89 \$6,779.16 \$6,059.80 \$33,831.00 \$54,512.00 \$34,694.77 \$19,400.53 \$3,790.20	\$59,417.53 \$2,972.71 \$1,847.40 \$3,037.64 \$8,313.00 \$104,440.86 \$62,335.79 \$24,794.56 \$3,856.00	\$52,033.11 \$7,242.49 \$522.80 \$2,322.20 \$546.50 \$93,088.43 \$73,604.25 \$18,110.79 \$3,866.00	\$81,423.97 \$11,960.51 \$49.60 \$1,317.40 \$54.00 \$56,157.32 \$38,177.96 \$30,191.31 \$1,265.00	\$62,791.03 \$364,059.18 \$241.20 \$3,048.20 \$0.00 \$11,793.77 \$11,531.08 \$69,207.28 \$462.20	\$64,290.42 \$41,043.98 \$37.20 \$1,996.00 \$0.00 \$673.68 \$807.82 \$31,466.33 \$174.00	\$65,278.70 \$10,510.50 \$30.60 \$1,319.80 \$0.00 \$270.80 \$4,050.33 \$35,577.88 \$67.00	\$567,147.63 \$464,849.67 \$49,331.16 \$57,225.84 \$283,314.95 \$343,573.33 \$238,654.28 \$296,932.38 \$15,497.40	81% 95% 49% 26% 99% 100% 100% 68% 95%		

## Notes:

1. Accommodations Tax will come close to budget, but do not expect to truly make it due to the pandemic

2. Estimating that not all Residential Rentals will purchase before the deadline as they will wait to see what the summer brings as far as COVID

3. Commercial Business Licenses will not make budget either, however will be closer than Residential Rental for same reason

4. Even though properties are transfering, and many projects are in the works, I do believe because of the backlog that is being experienced across the construction and supporting industries, we will be at about 75% of budget this year, but next year could meet budget.