

	<b>RATE</b>	<b>TIMING</b>	<b>TERM</b>	<b>TERMINATION</b>
<b>REVISION</b>	600,000 kWh/yr only <ul style="list-style-type: none"> <li>• w/o RECs                             <ul style="list-style-type: none"> <li>○ 20% discount</li> </ul> </li> <li>• w/ RECs                             <ul style="list-style-type: none"> <li>○ 5% discount</li> <li>○ 18% discount w/ Revision managing the RECs (Addendum offer) - WHAT DOES THIS MEAN?</li> </ul> </li> </ul> not bidding for 2E6 kWh/yr for 1 – 2 years.	No firm commitment - Have 2021 sites coming on line – connect depends on when Cape ready and site availability	20 yrs agreement required	<ul style="list-style-type: none"> <li>• Notification period req'd but not specified</li> <li>• requires "replacement of electrical load"</li> </ul>
<b>ENCORE</b>	600,000 kWh/yr only <ul style="list-style-type: none"> <li>• w/o RECs                             <ul style="list-style-type: none"> <li>○ 32% discount off tariff</li> <li>○ fixed price – \$0.091 / kWhr – no escalator</li> <li>○ fixed price – \$0.082 / kWhr – 1.5% escalator</li> </ul> </li> <li>• w/ RECs                             <ul style="list-style-type: none"> <li>○ Floating – 21% discount off tariff</li> <li>○ fixed price – \$0.112 / kWhr – no escalator</li> <li>○ fixed price – \$0.102 / kWhr – 1.5% escalator</li> </ul> </li> </ul> not bidding for 2E6 kWh/yr for 1 – 2 years.	No commitment but Q4 2021 expected	20 yrs	Not specified
<b>Hep</b>	600,000 kWh/yr only <ul style="list-style-type: none"> <li>• w/o RECs                             <ul style="list-style-type: none"> <li>○ fixed price – \$0.11 / kWhr – no escalator</li> </ul> </li> </ul> not bidding for 2E6 kWh/yr for 1 – 2 years.	Pittsfield <ul style="list-style-type: none"> <li>• COD Q4 2021</li> <li>• 3/2021 permit</li> <li>• #20 in connection que Gorham</li> <li>• COD Q3 2022</li> <li>• 7/2021 permit</li> <li>• #76 in connection que</li> </ul>	20 yrs	Not specified
<b>NEXAMP</b>	600,000 kWh/yr only <ul style="list-style-type: none"> <li>• w/o RECs                             <ul style="list-style-type: none"> <li>○ Floating – 22.5% discount off tariff</li> <li>○ fixed price – \$0.1095 / kWhr – no escalator</li> <li>○ fixed price – \$0.0977 / kWhr – 1.5% escalator</li> </ul> </li> <li>• w/ RECs                             <ul style="list-style-type: none"> <li>○ Floating – 16.5% discount off tariff</li> <li>○ fixed price – \$0.1249 / kWhr – no escalator</li> </ul> </li> </ul>	Rumford <ul style="list-style-type: none"> <li>• Q4 2021</li> <li>• permits completed</li> <li>• connection agreement in place – no time given</li> </ul>	20 yrs	Not specified  On default – can be sold but liable for lost revenue

	<b>RATE</b>	<b>TIMING</b>	<b>TERM</b>	<b>TERMINATION</b>
NEXAMP (con't)	<ul style="list-style-type: none"> <li>o fixed price – \$0.1114 / kWhr – 1.5% escalator</li> </ul> not bidding for 2E6 kWh/yr for 1 – 2 years.			
BORREGO	600,000 kWh/yr only <ul style="list-style-type: none"> <li>• <del>w/o RECs (assumed – not specified in quote)</del></li> <li>o Floating – 20% discount off tariff</li> </ul> not bidding for 2E6 kWh/yr for 1 – 2 years.	Rockland <ul style="list-style-type: none"> <li>• Q3-4 2022</li> </ul>	20 yrs	9 month notice <del>no</del> penalties