

COWLEY COUNTY, KANSAS
Request for Board Action

Date: October 21, 2025

Requested By: Public Works

Action Requested: Consideration of approval to purchase a new broom to replace the 1993 Broce RC300 Broom.

Analysis: Road and Bridge, District 2 currently operates a 1993 Broce RC300 broom, originally purchased in 1993 for \$23,885. The unit has 1,600 hours and is now over 30 years old. Since 2020, we've invested approximately \$7,800 in repairs. Records for previous maintenance expenses are unavailable.

The current broom is suffering a hydrostatic transmission failure, with replacement parts alone estimated to be between \$10,000 and \$15,000, not including labor. Even if repaired, the machine's maximum resale value would only be between \$8,000 and \$14,000, meaning the County would be investing more into the machine than it would be worth on the open market.

In its current condition, the broom's value is estimated to be between \$1,000 and \$4,000. If approved, the recommendation would be to remove useable parts from the broom so that they may be used on the District 1 broom.

The request from District 2 would be a front mounted broom. Of the 2 quoted, Superior Broom is the most cost effective.

Only 2 quotes were obtained. We are unaware of any other construction broom manufacturers or local dealers. G.W. Van Keppel is the authorized dealer for Broce Broom and Berry Tractor is the authorized dealer for Superior Broom.

Fiscal Impact: \$71,500.00 to \$94,495.00 from Special Equipment Fund 060.

- | |
|--|
| ☐ Budgeted item with available funds |
| ☐ Non-budgeted item available through reprioritization |
| ☐ Non-budgeted item with additional funds requested |
| ☒ Not Applicable |

Rationale for New Purchase:

- Repair is not cost-effective.
Repairing a 30-year-old unit for more than its maximum resale value does not represent a fiscally responsible investment.
- Used broom pricing is nearly equal to new.
Used brooms from 2020 to 2024 are currently priced between \$60,000 and \$85,000, while a brand-new 2025 model is available for \$71,500.00 to \$94,495.00, dependent on the selected model, with full warranty and zero operating hours.
- Improved safety with front-mount design.
The front-mount allows the operator to push the broom into intersections without the operator cab being exposed to traffic, increasing worker safety. It also keeps dust in front of the machine, reducing cab contamination and improving air quality for the operator, a major improvement over the mid-mount setup.
- Operational efficiency and uptime.
New equipment reduces downtime, avoids unpredictable repair costs, and ensures availability for upcoming road maintenance, chip sealing, and debris control operations.
- Long-term value.
The county has already realized over 30 years of use from the current broom. A new unit will provide similar longevity with lower annual maintenance costs and higher reliability.

Attachments:

- Berry Tractor Quotes for 2025 Superior Broom DT74J (Mid-Mount) and 2025 Superior Broom SM74J (Front Mount).
- Van Keppel Quotes for 2025 Broce Broom RCT350 (Mid-Mount) and 2025 Broce Broom FMJ470 (Front Mount)
- Comparable Values for 1993 Broce Broom RC300 in Operational Condition.
- Used Superior Brooms for Comparison.
- Used Broce Brooms for Comparison.



www.berrytractor.com

QUOTE

September 24, 2025 3:52:12 PM -05:00

Quote #: cshively-2140

COWLEY COUNTY
311 E 9TH AVE
WINFIELD KS 67156-2961

Dear Jon Jordan,

First of all, thank you for your request for a machine specification and price quotation. We promise to do our best for you if you decide to favor us with your business.

Many of our customers will have additional questions after they receive their quotation. It is our job at Berry Tractor to provide you with reliable equipment and responsive service, both during and after the sale.

Thank you again for your request. We are pleased to present to you the following detailed specification and pricing information regarding the following equipment:

2025 Superior Broom DT74J S/N: Factory Order
2025 Superior Broom SM74J S/N: Factory Order

Thank you for providing us the opportunity of presenting this information regarding Berry Tractor's products and services. We look forward to discussing in further detail the information enclosed.

Respectfully,

Clayton Shively

Clayton Shively
Territory Manager



Configuration

2025 Superior Broom DT74J S/N: Factory Order
DT74J Mid Mount Broom
Reversing Brush
Enclosed Cab w/ Front Wiper & One Door
Pressurized Air Conditioning
Heater & Defroster Fan
Windshield Washer Front
AM/FM Bluetooth Stereo
West Coast Mirrors
Tilt & Telescoping Steering Column
Air Ride Suspension Seat
170 Gallon Water Sprinkler System
Extension Air Cleaner Stack
Enginaire Turbo Precleaner
Light Group - includes headlamps, turn signals, stop & tail lights
Back-Up Camera & Color Display Screen

Total Selling Price

Machine Selling Price	\$79,813.16
Less Trade In:	<u>\$ 0.00</u>
Net Selling Price	

Finance

Sell Price	\$79,813.16
Sales Tax	\$ 0.00
Sub Total	\$79,813.16
Cash Down	\$ 0.00
Trade In	\$ 0.00
Doc Fee	
Finance Amount	\$79,813.16



Configuration

2025 Superior Broom SM74J S/N: Factory Order
SM74J Front Mount Broom
Air Ride Suspension Seat
Tilt & Telescoping Steering Column
AM/FM Bluetooth Stereo
Reversing Brush
Back-Up Camera & Color Display Screen

Total Selling Price

Machine Selling Price	\$83,278.89
Less Trade In:	<u>\$ 0.00</u>
Net Selling Price	

Finance

Sell Price	\$83,278.89
Sales Tax	\$ 0.00
Sub Total	\$83,278.89
Cash Down	\$ 0.00
Trade In	\$ 0.00
Doc Fee	
Finance Amount	\$83,278.89



September 24, 2025

All orders are subject to acceptance by the Seller upon receipt of order at the office of Seller. In the event applicable taxes are not indicated in the quotation, the material quoted will be subject to any applicable taxes at the date of shipment.

All quotations are subject to change without notice.

Prices quoted are subject to change to comply with any manufacturer's price change or any changes in taxes imposed by federal, state or local governments between the date of the quotation and date of delivery of items quoted.

The property herein quoted is guaranteed by manufacturer's warranty only and no warranty, express or implied, is made by the Seller.

Terms of sales are subject to credit approval.

Delivery of the material quoted herein is contingent upon strikes, fires, prior sales, government action and other causes unavoidable or beyond control.

This Quotation is valid for 30 days from the date of origination.

THE G. W. VAN KEPPEL COMPANY

6455 W. Independence Drive, Springfield, MO 65802 417-865-3550 Fax 417-865-1044

We are pleased to offer you the following quotation for your review.

NEW 2025 BROCE RCT350 Broom

- CUMMINS DIESEL ENGINE TIER IV
- 8 FT POLY TUBE BRUSH (96" BRUSH SURFACE)
- ELECTRONIC VARIABLE SPEED BRUSH CONTROL
- TURBO II PRECLEANER
- EXTENSION AIR STACK
- SUSPENSION SEAT
- 150 GAL WATER SPRINKLER SYSTEM W/LOW PROFILE POLY TANK (BLACK)
- HEATER & DEFROSTER SYSTEM
- PRESSURIZED AIR CONDITIONER
- LIGHT GROUP
- STROBE LIGHT
- WINDSHIELD WASHER (FRONT ONLY)
- WEST COAST MIRRORS
- AIR CLEANER STACK EXTENSION
- SOUND SUPPRESSED CAB (2 DOORS) W/FRONT WIPER
- CERTIFIED ROLL-OVER PROTECTION STRUCTURE
- CANOPY & RETRACTABLE SEAT BELTS
- 8" STEEL CORE WITH 10"X32" POLY WAFER FILLER
- FULL GAUGE PACKAGE WITH TACH & HOUR METER
- POWER STEERING & TRAFFIC HORN
- BRAKES- FOUR WHEEL HYDRAULIC SELF ADJUSTING ON REAR AND DISC ON FRONT
- RADIAL TIRES
- HYDROSTATIC TRANSMISSION
- DUAL ELEMENT AIR CLEANER/ENGINE PRECLEANER
- REVERSE ALARM
- BRUSH LOCK
- JOY STICK CONTROL
- ENCLOSED ENGINE COVER
- FRONT AND REAR FENDERS
- SHAFFER REAR AXLE HIGHER RATING THAN DANA 60/44

Sale Price \$71,500.00 (plus any applicable taxes) FOB VAN KEPPEL LOCATION

OPTIONAL EQUIPMENT

7 ½' SCRAPER BLADE ADD \$4,400.00

BROOM SIDE SHIFT OPTION ADD \$6,250.00

DUAL HYDRASTATIC PEDALS ADD \$1,950.00

NEW UNIT DELIVERY 2 TO 4 WEEKS FROM FACTORY

THE G W VAN KEPPEL COMPANY

Salesman name

VAN KEPPEL

TERRITORY MANAGER

QUOTE COMPLETED BY MATT PETTIT ROAD GROUP MANAGER



THE G. W. VAN KEPPEL COMPANY

NEW 2025 BROCE FRONT MOUNT BROOM

FMJ470 BROCE BROOM
JOHN DEERE – 74 HP – TIER 4 FINAL
8 FOOT POLY BRUSH WITH SIDE-SHIFT FEATURE
AIR RIDE SUSPENSION SEAT
145 GALLON WATER SYSTEM
CAB WITH WIPER
WINDSHIELD WASHER
HEATER & DEFROSTER SYSTEM
PRESSURIZED AIR CONDITIONER
LIGHT GROUP
SIDE MOUNTED MIRRORS
TILT & TELESCOPING STEERING
AM/FM STEREO
REAR STEERING
CUP HOLDER
USB PORT
REVERSIBLE BRUSH
VARIABLE BRUSH SPEED CONTROL
BACK-UP CAMERA
FLOAT POSITION
AM/FM RADIO

1 YEAR 1000 HOUR FACTORY WARRANTY

SALE PRICE \$94,495.00 (NOT INCLUDING ANY TAXES)
DELIVERY 10 WEEKS FROM TIME OF ORDER

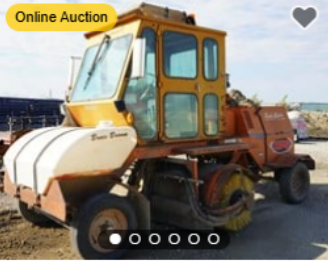
OPTIONAL QUICK CHANGE BROOM CORE \$1,400.00 ADDITIONAL

T J PENKA
TERRITORY MANAGER
VAN KEPPEL

QUOTE COMPLETED BY MATT PETTIT ROAD GROUP MANAGER

5427 West Bethany Road, N. Little Rock, AR 72117 – (501) 945-4594 – (501) 945-0959 Fax
2218 Industrial Park Road, Van Buren, AR 72956 – (479) 474-5281 – (479) 474-6048 Fax
4250 E. Commerce Drive, Garden City, KS 67846 – (620) 272-0535 – (620) 272-0543 Fax
1449 Genessee, Kansas City, MO 64102 – (816) 921-4040 – (816) 921-4038 Fax
3914 W. Irving, Wichita, KS 67213 – (316) 945-6556 – (316) 945-6592 Fax
6455 W. Independence Ave., Springfield, MO 65802 – (417) 865-3550 – (417) 865-1044 Fax
11475 Page Service Dr., St. Louis, MO 63146 – (314) 872-8440 – (314) 993-6402 Fax
8233 West Reno, Oklahoma City, OK 73127 – (405) 495-0606 – (405) 495-9393 Fax
1876 North 105th E. Ave., Tulsa, OK 74116 – (918) 836-8851 – (918) 834-1659 Fax
3501 SE 21st St., Topeka, KS 66604 – (785) 357-2652 – (785) 357-5017 Fax

1993 Broce RC300 Comparable Values

BROCE RC300 Sweepers / Broom Equipment	1997 BROCE RC300 Sweepers / Broom Equipment	1996 BROCE RC300 Sweepers / Broom Equipment	1993 BROCE RC300 Sweepers / Broom Equipment
 CURRENT BID: USD \$100.00	 USD \$3,950	 USD \$12,950	 USD \$14,000
*Apply for Financing Get Shipping Quotes	*Apply for Financing Get Shipping Quotes	*Apply for Financing Get Shipping Quotes	*Apply for Financing Get Shipping Quotes
View Details	View Details	View Details	View Details
View Buyer's Premium Auction Date: Oct 25, 2025 10:00 AM (CDT) Hours: 5,100 Location: Council Bluffs, Iowa Email Seller (531) 215-2900 Seller: Heartland Machinery Auctions LLC	Hours: 4,925 Location: Norwood Young America, Minnesota Email Seller (612) 256-4784 Seller: 212 Equipment	Hours: 4,901 Location: Strafford, Missouri Email Seller (417) 323-5479 Seller: Larson Equipment Co	ROPS: Open Location: Houston, Texas Email Seller (832) 407-0659 Seller: Black Mountain Machinery Inc

BROCE RC300 Sweepers / Broom Equipment	BROCE RC300 Sweepers / Broom Equipment	BROCE RC300 Sweepers / Broom Equipment	BROCE RC300 Sweepers / Broom Equipment
 USD \$11,000	 USD \$9,800	 USD \$5,750	 USD \$5,750
*Apply for Financing Get Shipping Quotes	*Apply for Financing Get Shipping Quotes	*Apply for Financing Get Shipping Quotes	*Apply for Financing Get Shipping Quotes
View Details	View Details	View Details	View Details
ROPS: Open Location: Houston, Texas Email Seller (832) 407-0659 Seller: Black Mountain Machinery Inc	ROPS: Open Location: Laplata, Missouri Email Seller +1 660-341-8080 Seller: Chris Taylor Equipment, LLC	Hours: 544 Location: Palmyra, Missouri Email Seller (573) 403-7219 Seller: C.B. Equipment	Hours: 1,124 Location: Palmyra, Missouri Email Seller (573) 403-7219 Seller: C.B. Equipment

1993 Broce RC300 Comparable Values

BROCE RC300
Sweepers / Broom Equipment

 **Options**



USD \$2,950

Payments as low as USD \$62.68* 

***Apply for Financing** **Get Shipping Quotes**

 **View Details**

Hours: 391 

Location: Palmyra, Missouri

 Email Seller	 (573) 403-7219
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Seller: C.B. Equipment

Used Superior Brooms

2024 SUPERIOR BROOM DT74C

Sweepers / Broom Equipment

Options



USD \$92,500

Payments as low as USD \$1,965.35*

Apply for Financing

Get Shipping Quotes

View Details

Hours: 512

Location: Farmington, New York

Email Seller

+1 585-653-4010

Seller: American Equipment LLC - Main

2023 SUPERIOR BROOM DT74C

Sweepers / Broom Equipment

Options



USD \$75,000

Payments as low as USD \$1,593.53*

Apply for Financing

Get Shipping Quotes

View Details

Hours: 657

Location: Farmington, New York

Email Seller

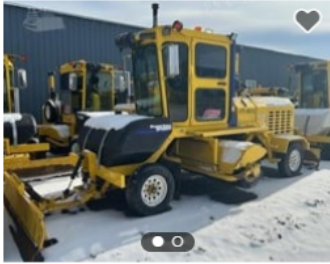
+1 585-653-4010

Seller: American Equipment LLC - Main

2022 SUPERIOR BROOM DT74C

Sweepers / Broom Equipment

Options



USD \$80,000

Payments as low as USD \$1,699.76*

Apply for Financing

Get Shipping Quotes

View Details

Hours: 850

Location: Farmington, New York

Email Seller

+1 585-653-4010

Seller: American Equipment LLC - Main

2022 SUPERIOR BROOM DT74C

Sweepers / Broom Equipment

Options



USD \$80,000

Payments as low as USD \$1,699.76*

Apply for Financing

Get Shipping Quotes

View Details

Hours: 264

Location: Farmington, New York

Email Seller

+1 585-653-4010

Seller: American Equipment LLC - Main

2023 SUPERIOR BROOM DT74J

Sweepers / Broom Equipment

Options



USD \$88,000

Payments as low as USD \$1,869.74*

Apply for Financing

Get Shipping Quotes

View Details

Hours: 408

Location: Farmington, New York

Email Seller

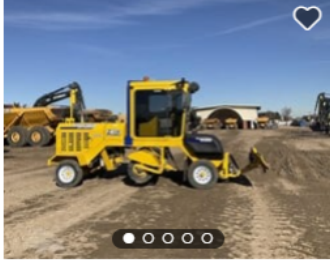
+1 585-653-4010

Seller: American Equipment LLC - Main

2023 SUPERIOR BROOM DT74J

Sweepers / Broom Equipment

Options



USD \$86,500

Payments as low as USD \$1,837.87*

Apply for Financing

Get Shipping Quotes

View Details

Rental Prices:
Call For Availability

Lease Prices:
Call For Availability

Hours: 192

Location: Dallas, Texas

Email Seller

+1 803-844-3525

Seller: NED Dealers Carolinas

2023 SUPERIOR BROOM DT74J

Sweepers / Broom Equipment

Options



USD \$81,800

Payments as low as USD \$1,738.01*

Apply for Financing

Get Shipping Quotes

View Details

Rental Prices:
Call For Availability

Lease Prices:
Call For Availability

Hours: 28

Location: Houston, Texas

Email Seller

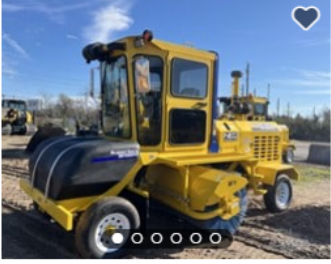
+1 803-844-3525

Seller: NED Dealers Carolinas

2023 SUPERIOR BROOM DT74J

Sweepers / Broom Equipment

Options



USD \$81,600

Payments as low as USD \$1,733.76*

Apply for Financing

Get Shipping Quotes

View Details

Rental Prices:
Call For Availability

Lease Prices:
Call For Availability

Hours: 2

Location: Houston, Texas

Email Seller

+1 803-844-3525

Seller: NED Dealers Carolinas

Used Superior Brooms

2022 SUPERIOR BROOM DT74C

Sweepers / Broom Equipment

Options



USD \$70,000

Payments as low as USD \$1,487.29* [🔗](#)

[*Apply for Financing](#)

[Get Shipping Quotes](#)

[View Details](#)

Hours: 743



Location: Farmington, New York

[Email Seller](#)

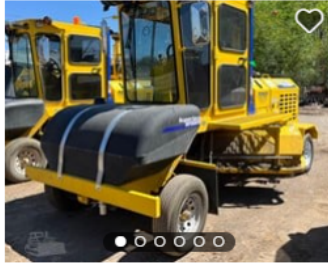
[+1 585-653-4010](#)

Seller: [American Equipment LLC - Main](#)

2022 SUPERIOR BROOM DT74C

Sweepers / Broom Equipment

Options



USD \$56,000

Payments as low as USD \$1,189.83* [🔗](#)

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[View Details](#)

Hours: 154



Location: Albuquerque, New Mexico

[Email Seller](#)

[\(720\) 580-7016](#)

Seller: [POWER EQUIP CO](#)

2022 SUPERIOR BROOM DT74C

Sweepers / Broom Equipment

Options



USD \$48,000

Payments as low as USD \$1,019.86* [🔗](#)

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[Get Shipping Quotes](#)

[View Details](#)

Hours: 531



Location: Albuquerque, New Mexico

[Email Seller](#)

[\(720\) 580-7016](#)

Seller: [POWER EQUIP CO](#)

2021 SUPERIOR BROOM DT74C

Sweepers / Broom Equipment

Options



USD \$70,000

Payments as low as USD \$1,487.29* [🔗](#)

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[View Details](#)

Hours: 831



Location: Farmington, New York

[Email Seller](#)

[+1 585-653-4010](#)

Seller: [American Equipment LLC - Main](#)

2019 SUPERIOR BROOM DT74C

Sweepers / Broom Equipment

Options



USD \$69,000

Payments as low as USD \$1,466.05* [🔗](#)

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[Get Shipping Quotes](#)

[View Details](#)

Hours: 1,255



Location: 525 County Road 640 East, Florida

[Email Seller](#)

[+1 904-494-1215](#)

Seller: [Ring Power Corporation](#)

2019 SUPERIOR BROOM DT74C

Sweepers / Broom Equipment

Options



USD \$65,000

Payments as low as USD \$1,381.06* [🔗](#)

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[Get Shipping Quotes](#)

[View Details](#)

Hours: 2,076



Location: Farmington, New York

[Email Seller](#)

[+1 585-653-4010](#)

Seller: [American Equipment LLC - Main](#)

2019 SUPERIOR BROOM DT74C

Sweepers / Broom Equipment

Options



USD \$65,000

Payments as low as USD \$1,381.06* [🔗](#)

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[Get Shipping Quotes](#)

[View Details](#)

Hours: 949



Location: Farmington, New York

[Email Seller](#)

[+1 585-653-4010](#)

Seller: [American Equipment LLC - Main](#)

2016 SUPERIOR BROOM DT74C

Sweepers / Broom Equipment

Options



USD \$55,000

Payments as low as USD \$1,168.59* [🔗](#)

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[Get Shipping Quotes](#)

[View Details](#)

Hours: 1,584



Location: Farmington, New York

[Email Seller](#)

[+1 585-653-4010](#)

Seller: [American Equipment LLC - Main](#)

Used Broce Brooms

2022 BROCE BROOM
RJT350



\$79,000

678.3 miles away - VERONA, KY

Dealer Info

Newman Tractor

VERONA, KY

(859) 393-5405

Email Dealer

Dealer Profile

VIEW DETAILS

☐ Add to Compare

2021 BROCE BROOM
FMJ470



\$69,900

554.2 miles away - SAVAGE, MN

BROOM John Deere 74 HP Tier 4 Final 8 foot poly brush w/side-shift feature Air ride suspension seat

Dealer Info

RMS - Road Machinery & Supplies Co.

SAVAGE, MN

800-888-9515

Email Dealer

Dealer Profile

VIEW DETAILS

☐ Add to Compare

2021 BROCE BROOM
FMJ470



\$69,500

352.1 miles away - DES MOINES, IA

John Deere 74 HP Tier 4 Final 8 foot poly brush w/side-shift feature Air ride suspension seat 145

Dealer Info

RMS - Road Machinery & Supplies Co.

DES MOINES, IA

515-282-0404

Dealer Profile

VIEW DETAILS

☐ Add to Compare

2023 BROCE BROOM
RJT350



\$69,000

665.7 miles away - FARGO, ND

2023 Broce Broom Model RJT-350 equipped as follows: **Multiple Units Available - Please call for

Dealer Info

SWANTON EQUIPMENT COMPANY - FARGO

FARGO, ND

800-369-0371

Dealer Profile

VIEW DETAILS

☐ Add to Compare

Used Broce Brooms

2022 BROCE BROOM
RJT350



♡

\$65,000

📍 682.8 miles away - WALTON, KY

Dealer Info

Newman Tractor

📍 WALTON, KY

📞 859-485-8500

👤 Dealer Profile

⋮ VIEW DETAILS ▶

☐ Add to Compare

2019 BROCE BROOM
RCT350



♡

\$62,950

📍 884.4 miles away - CADIZ, OH

Machine runs and operates very well, has a water system, has a plow on the front, powered by a

Dealer Info

DRP Truck & Equipment

📍 CADIZ, OH

📞 (740) 942-2564

✉ Email Dealer

👤 Dealer Profile

⋮ VIEW DETAILS ▶

☐ Add to Compare